

Service Growth with SAP

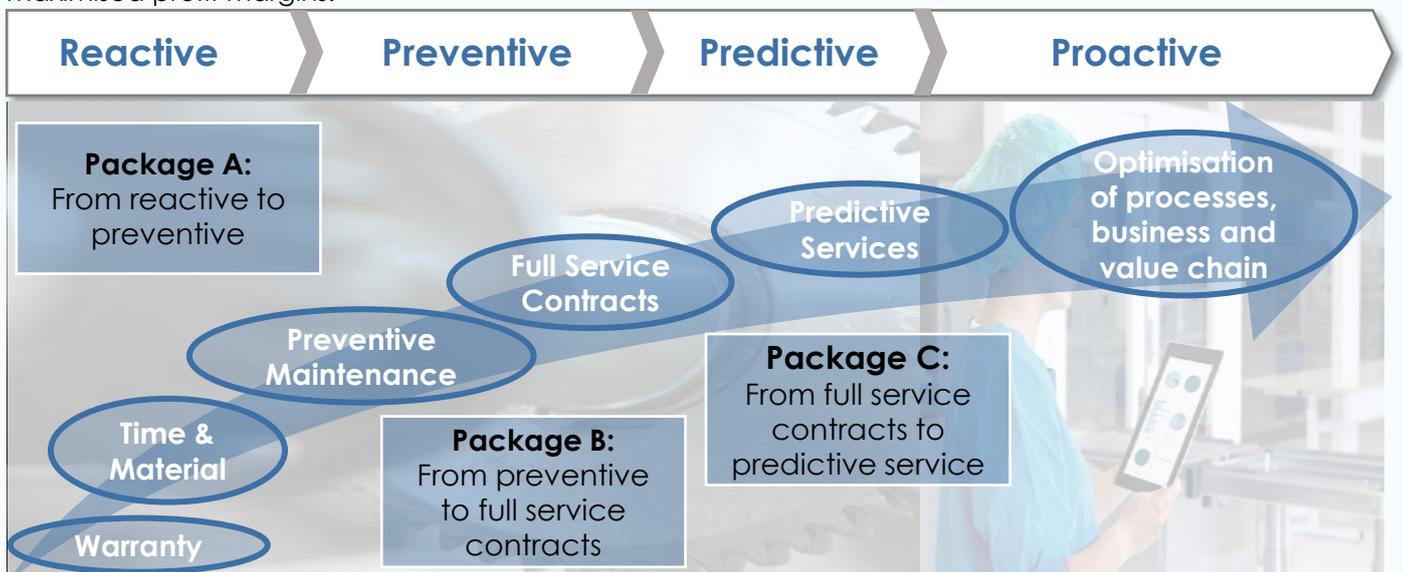


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VALUE PROPOSITION

Is your organisation running on SAP software? Are you willing to take the next steps to grow your service profitably? Service Growth with SAP is designed to take your organisation to the next maturity level with minimal time to value, starting from where you are now, resulting in a superior customer experiences and maximised profit margins.



OUR UNIQUE OFFERING



Service Growth

Enable service growth with a step-by-step approach involving business processes, customers, employees, and technology



Best Practices

Benefit from proven processes, organisational designs, best practices, metrics and a proven IT portfolio by SAP.



One Stop Shop

Minimise time-to-value with one solution that covers both the implementation of the new service organisation and the supporting technology



Profitability

Grow revenue and exceed profit margins with a superior customer experience and service excellence

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THESE CHALLENGES WILL BE ADDRESSED TOGETHER



Define the service opportunities

Together with the C-suite, define the service vision and strategy based on your relevant service business opportunities.



Identify benefits and risks

Create the business case and ensure that you have all critical success factors identified to avoid surprises on the journey.



Engaged and skilled people

Encourage active support and a mandatory customer-centric mindset, and enable people with the right skill sets to transform to the next maturity level.



Outside-in perspective

Match the customers' expectations on the business priorities to optimise your service organisation.



Future proof

Define the functional scope of your platform in such a manner that it copes with your future service needs.



One platform

Create one integrated platform for service management connecting your back office and front office, thereby streamlining processes.

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WHAT CAN WE DO TOGETHER?

Set the climate for the Service Transformation

Our methods and knowledge help you to define the right priorities, ensure that you develop services for which there is customer demand and enable you to engage your organisation and get funding for the full-service transformation program

Avoid organisational resistance

We help you to manage the service transformation programme, ensuring engagement from the C-suite and other stakeholders and having a path for escalations in the case issues need to be solved

Develop business, organisational and IT capabilities

We help you to design, develop and implement every element (organisation and SAP technology) that is needed to successfully achieve your strategic service business goals of the service transformation programme



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ABOUT NOVENTUM

Noventum specializes in helping manufacturers grow profitable and sustainable revenue streams from services. We help identify new service value propositions, design new services and help manage the organisational transformation towards new service business models.

ABOUT ACOREL

Acorel is an expert in sales, service, marketing and commerce. As a committed partner, Acorel helps organizations improve their customer experience. From advice to implementation, with pragmatic change management and accessible solutions. Acorel is the largest SAP Gold Partner in the Netherlands in the field of customer experience.

ABOUT US

Noventum and Acorel are both active in the domain of customer experience and service excellence. We have a proven track record helping customers to exceed growth and profitability objectives of the service business. As Noventum supports your business with management consultancy, Acorel seamlessly implements the right technology during the process, to enable a successful transformation of your service business.

NEXT STEPS

Let us get in touch! We are eager to engage with you in order to discuss the potential value of service growth for your organisation. Are you interested to better understand this proposition? [Let us schedule](#) a digital meeting to explore the possibilities!

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